# SBA 504 LOAN PACKAGE DOCUMENTATION CHECKLIST

# **BORROWER PROVIDES**

### I. PROJECT INFORMATION

- 1. <u>Purchase Agreements</u> or options to acquire Real Estate.
- 2. <u>Appraisal</u> on the real estate to be acquired.
- 3. <u>Two</u> written cost <u>estimates</u> on letterhead, signed and dated from:
  - Contractors for construction.
  - Vendors for machinery and equipment.
- 4. Name of participating lender.

### II. COMPANY/PRINCIPAL INFORMATION

- 1. Brief <u>History and Description of the Business</u>.
- 2. Brief Resumes of principals.
- 3. Personal History Statements.
  - SBA Form 912.
- 4. If Franchise, submit a copy of <u>Franchise Agreement</u> and <u>Franchisor's Disclosure Statement</u> required by FTC.
- If Corporation, submit a <u>Resolution</u> from Board of Directors authorizing company to borrow for this project.
  - SBA Form 160.
- 6. Corporation: <u>Articles of Incorporation</u>, <u>Bylaws</u>, and <u>Minutes of Organizational Mtg</u>.
- 7. If Partnership, submit a copy of Partnership Agreement.

# III. FINANCIAL INFORMATION

- Company <u>Historical Financial</u> Statements.
  - Last 3 fiscal years.
  - Both Profit and Loss and Balance Sheet
  - Tax Returns
- Company Interim Financial Statements less than 90 days old. Include aging of accounts receivable and accounts payable.
- 3. Schedule of Notes Payable.
  - SBA Form.
- 4. Company Projections.
  - 2-years <u>Projected Profit and</u> <u>Loss Statements</u> with <u>description</u> <u>of assumptions</u>.
  - If start-up or below break-even a <u>Cash Flow Statement</u> for 12 months or 3 months beyond break-even.
- 5. Recent Financial Statement of affiliate or subsidiary companies, if appropriate.
- 6. <u>Personal Financial Statement</u> from each owner controlling 20% or more of the business
  - SBA Form 413.
- 7. <u>Personal Tax Returns</u> for last three years.
- 8. Application Deposit: \$1,000
- 9. IRS Form 4506 T
- 10. IRS Form W-9
- 11. Credit Report Authorization Form
- 12. Schedule of Previous Govt. Financing Form